



Prerequisite Proof of Completion Salesmanship

Scout's name: _____

Date: _____

Troop: _____ Week: _____

Requirement 5: Do ONE of the following and keep a record (cost sheet). Use the sales techniques you have learned, and share your experience with your counselor:

- (a) Help your unit raise funds through sales of merchandise or tickets to a Scout event.
- (b) Sell your services such as lawn raking or mowing, pet watching, dog walking, snow shoveling, and car washing to your neighbors. Follow up after the service has been completed and determine the customer's satisfaction.
- (c) Earn money through retail selling.

Proof of Completion: First, circle the requirement above which you chose to complete.

Attach your completed cost sheet to your counselor.
